News & Information

6-7-35 Kitashinagawa Shinagawa-ku Tokyo 141-0001 Japan

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Consolidated Financial Results for the Fiscal Year Ended March 31, 2006

Tokyo, April 27, 2006 -- Sony Corporation today announced its consolidated results for the fiscal year ended March 31, 2006 (April 1, 2005 to March 31, 2006).

| | (Billions of | yen, millions of U.S. do | ollars, except per shar | re amounts) | | |
|--|----------------------------|--------------------------|-------------------------|-------------|--|--|
| | Fiscal Year ended March 31 | | | | | |
| | | | Change in | | | |
| | 2005 | 2006 | Yen | 2006* | | |
| Sales and operating revenue | ¥7,159.6 | ¥7,475.4 | +4.4% | \$63,893 | | |
| Operating income | 113.9 | 191.3 | +67.9 | 1,635 | | |
| Income before income taxes | 157.2 | 286.3 | +82.1 | 2,447 | | |
| Equity in net income of affiliated companies | 29.0 | 13.2 | -54.6 | 113 | | |
| Net income | 163.8 | 123.6 | -24.5 | 1,057 | | |
| Net income per share of common stock | | | | | | |
| — Basic | ¥175.90 | 122.58 | -30.3% | \$1.05 | | |
| — Diluted | 158.07 | 116.88 | -26.1 | 1.00 | | |

* U.S. dollar amounts have been translated from yen, for convenience only, at the rate of ¥117=U.S.\$1, the approximate Tokyo foreign exchange market rate as of March 31, 2006.

Unless otherwise specified, all amounts are on the basis of Generally Accepted Accounting Principles in the U.S. ("U.S. GAAP").

Consolidated Results for the Fiscal Year Ended March 31, 2006

Sales and operating revenue ("sales") increased 4.4% compared with the previous fiscal year; on a local currency basis sales increased slightly. (For all references herein to results on a local currency basis, see Note I on page 9.)

Sales within the Electronics segment increased 1.7% (a 3% decrease on a local currency basis). Although there was a decrease in sales particularly of CRT and plasma televisions, sales of LCD and LCD rear projection televisions increased. In the Game segment, sales increased by 31.4% primarily as the result of the contribution from PSP® (PlayStation® Portable) ("PSP"). Sales in the Pictures segment increased 1.7% compared with the previous fiscal year (a 4% decrease on a U.S. dollar basis). In the Financial Services segment, revenue increased by 32.6% compared to the previous fiscal year mainly due to an improvement in gains and losses on investments at Sony Life Insurance Co., Ltd. ("Sony Life").

Operating income increased 67.9% (a 23% increase on a local currency basis) compared with the previous fiscal year. This includes a one time net gain of \$73.5 billion (\$628 million), which resulted from the transfer to the Japanese Government of the substitutional portion of Sony's Employee Pension Fund. Of this, a gain of \$64.5 billion (\$551 million) was recorded within the Electronics segment. In addition, restructuring charges, which were recorded as operating expenses, amounted to \$138.7 billion (\$1,185 million) compared to \$90.0

billion in the previous fiscal year. In the Electronics segment, restructuring charges were \$125.8 billion (\$1,075 million) compared to \$83.2 billion the previous fiscal year.

In the Electronics segment, although there was a decrease in sales to outside customers, an increase in loss on sale, disposal or impairment of assets and a deterioration in the cost of sales ratio associated with a decline in unit selling prices, the amount of operating loss decreased as a result of a gain resulting from the abovementioned transfer to the Japanese Government of the substitutional portion of Sony's Employee Pension Fund and the depreciation of the yen. In the Game segment, there was a significant decline in operating income primarily resulting from an increase in research and development costs associated with PLAYSTATION® 3 ("PS3"). In the Pictures segment, operating income decreased significantly primarily due to lower worldwide theatrical and home entertainment revenues on feature films. In the Financial Services segment, there was a significant increase in operating income mainly attributable to the increase in gains on investments at Sony Life.

Income before income taxes increased 82.1% compared to the previous fiscal year. There was an improvement in the net effect of other income and expenses compared to the previous fiscal year primarily due to the recording of a gain on change in interest of \$60.8 billion (\$520 million), compared to the \$16.3 billion recorded in the previous fiscal year. During the fiscal year, Sony recorded a gain of \$21.5 billion (\$184 million) on the change in interest in subsidiaries and equity investees resulting from the initial public offering of Sony Communication Network Corporation ("SCN"), a gain of \$20.6 billion (\$176 million) on the change in interest of a portion of stock in Monex Beans Holdings, Inc., and gains of \$12.0 billion (\$103 million) and \$6.6 billion (\$56 million) respectively on the change of interest at So-net M3 Inc., a consolidated subsidiary of Sony Communications Network Corporation ("SCN") and at DeNA Co., Ltd., an equity affiliate of SCN accounted for by the equity method.

Income taxes: Compared to an effective tax rate of 10.2% in the previous fiscal year, the effective tax rate was 61.6% in the current fiscal year. This effective tax rate exceeded the Japanese statutory tax rate primarily due to the recording of additional valuation allowances against deferred tax assets by Sony Corporation and several of Sony's domestic and overseas consolidated subsidiaries due to continued losses recorded at these businesses and the recording of an additional tax provision for the undistributed earnings of foreign subsidiaries. The effective tax rate was significantly lower than the Japanese statutory rate in the previous fiscal year as a result of the reversal of valuation allowances at Sony's U.S. subsidiaries associated with an improvement in operating performance.

Equity in net income of affiliated companies decreased by 54.6% compared to the previous fiscal year. Equity in net income of affiliated companies for the previous fiscal year included the recording of ¥12.6 billion as equity in net income for InterTrust Technologies Corporation. This amount reflected InterTrust's proceeds from a license agreement arising from the settlement of a patent-related suit. In the current fiscal year, Sony Ericsson Mobile Communications AB ("Sony Ericsson") contributed ¥29.0 billion (\$248 million) to equity in net income, an increase of ¥11.6 billion compared to the previous fiscal year. Sony recorded equity income of ¥5.8 billion (\$50 million) for SONY BMG MUSIC ENTERTAINMENT ("SONY BMG"), compared to an equity loss of ¥3.4 billion in the previous fiscal year. However, Sony recorded an equity in net loss of ¥7.2 billion (\$61 million) for S-LCD Corporation ("S-LCD"), a joint-venture with Samsung Electronics Co., Ltd. for the manufacture of amorphous TFT LCD panels and equity in net loss of ¥16.9 billion (\$144 million) for Metro-Goldwyn-Mayer Inc. ("MGM")*. The equity in net loss for MGM includes non-cash interest of ¥6.0 billion (\$51 million) on cumulative preferred stock.

*On April 8, 2005, a consortium led by Sony Corporation of America and its equity partners completed the acquisition of MGM. As part of the acquisition, Sony invested \$257 million in exchange for 20% of the total equity. However, based on the percentage of common stock owned, Sony records 45% of MGM's net income (loss) as equity in net income (loss) of affiliated companies.

Net income, as a result, decreased 24.5% compared to the previous fiscal year.

Operating Performance Highlights by Business Segment

Note: As of August 1, 2004, Sony and Bertelsmann AG combined their recorded music businesses in a joint venture. The newly formed company, SONY BMG, is 50% owned by each parent company. Under U.S. GAAP, SONY BMG is accounted for by Sony using

the equity method and, since August 1, 2004, 50% of net profits or losses of this business have been included under "Equity in net income (loss) of affiliated companies."

In connection with the establishment of this joint venture, Sony's non-Japan based disc manufacturing and physical distribution businesses, formerly included within the Music segment, have been reclassified to the Electronics segment to recognize the new management reporting structure whereby Sony's Electronics segment has now assumed responsibility for these businesses. Effective April 1, 2005, a similar change was made with respect to Sony's Japan based disc manufacturing business. Results for the three month period and fiscal year ended March 31, 2005 in the Electronics segment have been restated to account for these reclassifications.

Effective April 1, 2005, Sony no longer breaks out its music business as a reportable segment as it no longer meets the materiality threshold. Accordingly, the results for Sony's music business are now included within All Other and the results for the three month period and fiscal year ended March 31, 2005 have been reclassified to All Other for comparative purposes. Results for the three month period and fiscal year ended March 31, 2006 in All Other include the results of Sony Music Entertainment Inc.'s ("SMEI") music publishing business and Sony Music Entertainment (Japan) Inc. ("SMEJ"), excluding Sony's Japan based disc manufacturing business which, as noted above, has been reclassified to the Electronics segment. However, results for the same periods of the previous fiscal year in All Other include the consolidated results for SMEI's recorded music business for the period through August 1, 2004, as well as the results for SMEI's music publishing business and SMEJ excluding Sony's Japan based disc manufacturing business.

Electronics

(Billions of yen, millions of U.S. dollars)

| | Fiscal Year ended March 31 | | | | |
|-----------------------------|----------------------------|----------|------------------|----------|--|
| | 2005 | 2006 | Change in Yen | 2006 | |
| Sales and operating revenue | ¥5,066.8 | ¥5,150.5 | +1.7% | \$44,021 | |
| Operating loss | (34.3) | (30.9) | - | (264) | |

Unless otherwise specified, all amounts are on a U.S. GAAP basis.

Sales increased by 1.7% compared to the previous fiscal year (a 3% decrease on a local currency basis). Sales to outside customers decreased 0.9% compared to the previous fiscal year. There was a decline in sales of CRT televisions, due to a continued shift in demand towards flat panel televisions, and plasma televisions, where new product development has been terminated. However, there was an increase in sales of LCD televisions, including the new BRAVIATM models, which saw increased sales in all geographic areas, and LCD rear projection televisions, which saw increased sales particularly in the U.S.

Operating loss declined by ¥3.3 billion compared with the previous fiscal year. Despite a decline in sales to outside customers, an increase in loss on sale, disposal or impairment of fixed assets, and a deterioration in the cost of sales ratio as a result of a decline in unit selling prices, the amount of operating loss decreased as a result of the ¥64.5 billion (\$551 million) net gain resulting from the transfer to the Japanese Government of the substitutional portion of Sony's Employee Pension Fund, as well as favorable exchange rates. With regard to products within the Electronics segment, there was an increase in operating income for such products as "Handycam®" video cameras, which experienced an increase in sales of DVD and high definition video cameras, and "VAIO" PCs, where favorable sales of notebook PC were recorded. On the other hand, there was a deterioration in the profitability of CRT televisions, where sales decreased, as well as in that of Image Sensors and LCD televisions, which both experienced a decline in unit selling prices.

Inventory, as of March 31, 2006, was ¥665.7 billion (\$5,690 million), a ¥151.3 billion, or 29.4%, increase compared with the level as of March 31, 2005 and a ¥66.9 billion, or 11.2%, increase compared with the level as of December 31, 2005. This increase was primarily a result of increased semiconductor inventory in preparation for the PS3 launch and increased LCD television inventory in preparation for the launch of new models.

Operating Results for Sony Ericsson Mobile Communications AB

The following operating results for Sony Ericsson, which is accounted for by the equity method, are not consolidated in Sony's consolidated financial statements. However, Sony believes that this disclosure provides additional useful analytical information to investors regarding operating performance. In addition, please note that the operating results of Sony Ericsson discussed below are reported on an International Financial Reporting Standards basis, and thereby differ from the operating results reported on a U.S. GAAP basis contained within Sony's equity in net income (loss) of affiliated companies.

Sony Ericsson recorded sales for the one year period ended March 31, 2006 of Euro 7,972 million, a Euro 1,497 million or 23% increase compared to the same period of the previous year. Income before taxes was Euro 595 million, a Euro 135 million increase compared to the same period of the previous year, and net income of Euro 433 million was recorded, a Euro 166 million increase compared to the same period of the previous year. Results were boosted by sales of hit models such as camera phones and "Walkman®" phones. As a result, equity in net income of ¥29.0 billion (\$248 million) was recorded by Sony.

Game

| | Fiscal Year ended March 31 | | | | | |
|-----------------------------|----------------------------|--------|------------------|---------|--|--|
| | 2005 | 2006 | Change in Yen | 2006 | | |
| Sales and operating revenue | ¥729.8 | ¥958.6 | +31.4% | \$8,193 | | |
| Operating income | 43.2 | 8.7 | -79.7 | 75 | | |

(Billions of yen, millions of U.S. dollars)

Unless otherwise specified, all amounts are on a U.S. GAAP basis.

Sales increased 31.4% compared with the previous fiscal year (a 27% increase on a local currency basis).

<u>Hardware:</u> There was a significant increase in sales, mainly in Europe and the U.S., primarily due to a significant contribution to sales from PSP, which experienced favorable growth in all geographic areas. In addition, PlayStation 2 ("PS2") sales were on a par with those in the previous fiscal year. <u>Software:</u> Although PS2 software sales decreased, as a result of the contribution to sales from PSP software, sales in Japan, the U.S. and Europe were relatively unchanged compared to the previous fiscal year.

Operating income of ¥8.7 billion (\$75 million) was recorded, a decrease of ¥34.4 billion or 79.7% compared to the previous fiscal year. Although profits from the PS2 and PSP businesses exceeded those in the previous fiscal year, this decrease was mainly the result of continued high research and development costs associated with PS3, as well as the recording of charges associated with preparation for the launch of the PS3 platform.

Worldwide hardware production shipments:*

| \rightarrow PS2: | 16.22 million units (an increase of 0.05 million units) |
|--------------------|--|
| \rightarrow PSP: | 14.06 million units (an increase of 11.09 million units) |

Worldwide software production shipments:*

 \rightarrow PS2:223 million units (a decrease of 29 million units) \rightarrow PSP:41.6 million units (an increase of 35.9 million units)

*Production shipment units of hardware and software are counted upon shipment of the products from manufacturing bases. Sales of such products are recognized when the products are delivered to customers.

Inventory, as of March 31, 2006, was ¥113.4 billion (\$969 million), a ¥35.9 billion, or 46.3%, increase compared with the level as of March 31, 2005 and a ¥9.4 billion, or 9.1%, increase compared with the level as of December 31, 2005. This increase was primarily a result of the world-wide full-scale introduction of the PSP platform to U.S. and European markets in addition to Japan during the fiscal year.

Pictures

(Billions of yen, millions of U.S. dollars)

| | Fiscal Year ended March 31 | | | | |
|-----------------------------|----------------------------|--------|-----------|---------|--|
| | | | Change in | | |
| | 2005 | 2006 | Yen | 2006 | |
| Sales and operating revenue | ¥733.7 | ¥745.9 | + 1.7% | \$6,375 | |
| Operating income | 63.9 | 27.4 | - 57.1 | 234 | |

The results presented above are a yen-translation of the results of Sony Pictures Entertainment ("SPE"), a U.S. based operation which aggregates the results of its worldwide subsidiaries on a U.S. dollar basis. Management analyzes the results of SPE in U.S. dollars, so discussion of certain portions of its results are specified as being on "a U.S. dollar basis."

Sales increased 1.7% compared with the previous fiscal year (4% decrease on a U.S. dollar basis) due to the depreciation of the yen. Sales, on a U.S. dollar basis, decreased primarily due to lower worldwide theatrical and home entertainment revenues on feature films, partially offset by an increase in television product revenues. The lower theatrical and home entertainment revenues primarily resulted from the strong performance of *Spider-Man 2* in the prior fiscal year coupled with the disappointing performance of certain films in the current fiscal year film slate, particularly *Stealth, Zathura* and *The Legend of Zorro*. The increase in television product revenues is due to higher advertising and subscription sales from several of SPE's international channels, higher sales of television library product and the extension of a licensing agreement for *Wheel of Fortune*.

Operating income decreased ¥36.5 billion to ¥27.4 billion (\$234 million), compared with the previous fiscal year. The large decrease was due to the same factors contributing to the decrease in feature film revenue discussed above. Operating income from television increased due to the same factors noted above for revenue.

| | | (Billions of yen, million | ons of U.S. dollars) | |
|---------------------------|--------|---------------------------|----------------------|---------|
| | | Fiscal Year end | ed March 31 | |
| | 2005 | 2006 | Change in Yen | 2006 |
| Financial service revenue | ¥560.6 | ¥743.2 | +32.6% | \$6,353 |
| Operating income | 55.5 | 188.3 | +239.4 | 1,610 |

Financial Services

Unless otherwise specified, all amounts are on a U.S. GAAP basis. Therefore, they differ from the results that Sony Life discloses on a Japanese statutory basis.

Financial service revenue increased by 32.6%, compared with the previous fiscal year, to ¥743.2 billion (\$6,353 million) mainly as a result of an increase in revenue at Sony Life. Revenue at Sony Life was ¥645.0 billion (\$5,513 million), a ¥170.8 billion, or 36.0% increase compared with the previous fiscal year. The main reasons for this increase were an improvement in gains and losses from investments as a result of favorable Japanese domestic stock market conditions and an increase in revenue from insurance premiums reflecting an increase of insurance-in-force.

Operating income was \$188.3 billion (\$1,610 million), a \$132.8 billion, or 239.4% increase compared with the previous fiscal year, mainly as a result of a significant improvement in gains and losses on investments in the general account at Sony Life, primarily resulting from an improvement in valuation gains from stock conversion rights in convertible bonds resulting from favorable Japanese domestic stock market conditions. As a result of the abovementioned factors, operating income at Sony Life increased by \$127.4 billion or 208.8% to \$188.4 billion (\$1,611 million).

All Other

(Billions of yen, millions of U.S. dollars)

| | | ended March 31 | | |
|-----------------------------|--------|----------------|-----------|---------|
| | | | Change in | |
| | 2005 | 2006 | Yen | 2006 |
| Sales and operating revenue | ¥459.9 | ¥408.9 | -11.1% | \$3,495 |
| Operating income | 4.2 | 16.2 | +286.4 | 138 |

Unless otherwise specified, all amounts are on a U.S. GAAP basis.

Sales decreased 11.1% compared with the previous fiscal year reflecting the fact that the results for the first four months of the previous fiscal year in All Other incorporated the results for SMEI's recorded music business, which, as noted above, was combined with Bertelsmann AG's recorded music business to form the SONY BMG joint venture which is accounted for by the equity method (please refer to Note to Operating Performance Highlights by Business Segment on Page 2).

Sales at SMEJ were relatively unchanged compared with the previous fiscal year. Best selling albums during the fiscal year included *Ken Hirai 10th Anniversary Complete Single Collection '95-'05 "Uta Baka"* by Ken Hirai, *MATURAL* by ORANGE RANGE and *BEST* by Mika Nakashima.

Excluding sales recorded within Sony's music business, there was an increase in sales within All Other. This increase was mainly due to strong sales at a business engaged in the production and marketing of animation products, favorable sales both at SCN and its subsidiaries, as well as an increase in sales recorded at an imported general merchandise retail business.

Operating income of ¥16.2 billion (\$138 million) was recorded, an increase of ¥12.0 billion compared with the previous fiscal year. This improvement was mainly the result of the fact that the results for SMEI's recorded music business, which recorded an operating loss in the previous fiscal year, are now recorded as part of the results of the SONY BMG joint venture, and the continued strong performance at SMEJ. Operating income at SMEJ increased significantly compared to the previous fiscal year mainly due to an improvement in the cost of sales ratio and the recording of a gain resulting from the transfer to the Japanese government of the substitutional portion of the Employee Pension Fund.

Excluding the operating income recorded in the music business, a loss was recorded within All Other mainly as the result of an asset impairment write down associated with the sale of a U.S. entertainment complex. This was offset to some extent by cost reductions at network related businesses within Sony Corporation.

Operating Results for SONY BMG MUSIC ENTERTAINMENT

The following operating results for SONY BMG, which is accounted for by the equity method, are not consolidated in Sony's consolidated financial statements. However, Sony believes that this disclosure provides additional useful analytical information to investors regarding operating performance.

SONY BMG recorded sales revenue of \$4,283 million, income before income taxes of \$150 million, and net income of \$95 million during the one year period ended March 31, 2006. Income before income taxes includes \$186 million of restructuring charges, a year-on-year reduction in restructuring charges of \$104 million. Income before incomes taxes also benefited from the realization of incremental cost savings. As a result, equity in net income of ¥5.8 billion (\$50 million) was recorded by Sony. Best selling albums during the fiscal year included Kelly Clarkson's *Breakaway*, Il Divo's *IL Divo* and *Ancora*, System of a Down's *Mezmerize*, the Foo Fighters' *In Your Honor*, and Shakira's *Fijacion Oral Volumen I*.

Cash Flow

The following charts show Sony's unaudited condensed statements of cash flows on a consolidated basis for all segments excluding the Financial Services segment and for the Financial Services segment alone. These separate condensed

presentations are not required under U.S. GAAP, which is used in Sony's consolidated financial statements. However, because the Financial Services segment is different in nature from Sony's other segments, Sony believes that these presentations may be useful in understanding and analyzing Sony's consolidated financial statements.

Cash Flow - Consolidated (excluding Financial Services segment)

| (Billions of | yen, millions | of U.S. | dollars) |
|--------------|---------------|---------|----------|
|--------------|---------------|---------|----------|

| | F 1SC | cal Year ended Ma | rch 31 | |
|---|---------|-------------------|------------------|---------|
| Cash flow | 2005 | 2006 | Change in Yen | 2006 |
| - From operating activities | ¥485.4 | ¥252.0 | ¥-233.5 | \$2,154 |
| - From investing activities | (472.1) | (296.4) | +175.7 | (2,533) |
| - From financing activities | (95.4) | 74.6 | +170.0 | 637 |
| Cash and cash equivalents at beginning of the fiscal year | 592.9 | 519.7 | -73.2 | 4,442 |
| Cash and cash equivalents at end of the fiscal year | 519.7 | 585.5 | +65.7 | 5,004 |

Fiscal Year ended March 31

Operating Activities: During the fiscal year ended March 31, 2006, although there was an increase in inventory, primarily semiconductor inventory for use in PS3 and inventory of new LCD television models, net cash was generated primarily after taking account of depreciation and amortization.

Investing Activities: During the fiscal year ended March 31, 2006, Sony purchased fixed assets mainly within the Electronics segment consisting primarily of semiconductor manufacturing facilities. On the other hand, Sony carried out the sale of a portion of stock resulting from the initial public offering of SCN and the sale of securities investments. In the previous fiscal year, in addition to investment in semiconductor manufacturing facilities, Sony also made an investment in S-LCD in association with its establishment.

As a result, the total amount of cash flow from operating activities and from investing activities during the fiscal year was a use of cash of ¥44.4 billion (\$379 million).

Financing Activities: During the fiscal year ended March 31, 2006, although Sony redeemed long-term debt including bonds, financing was carried out through the issuance of straight bonds in order to redeem bonds maturing during the fiscal years ending March 31, 2006 and March 31, 2007.

Cash and Cash Equivalents: In addition to the aforementioned information, the total balance of cash and cash equivalents, accounting for the effect of foreign currency exchange rate fluctuations, increased ± 65.7 billion compared to March 31, 2005, to ± 585.5 billion (\$5,004 million) as of March 31, 2006.

Cash Flow - Financial Services segment

(Billions of yen, millions of U.S. dollars)

| | F | | | |
|---|---------|---------|------------------|---------|
| Cash flow | 2005 | 2006 | Change in Yen | 2006 |
| - From operating activities | ¥168.1 | ¥147.1 | ¥-20.9 | \$1,257 |
| - From investing activities | (421.4) | (563.8) | -142.4 | (4,818) |
| - From financing activities | 256.4 | 274.9 | +18.5 | 2,349 |
| Cash and cash equivalents at beginning of the fiscal year | 256.3 | 259.4 | +3.1 | 2,217 |
| Cash and cash equivalents at end of the fiscal year | 259.4 | 117.6 | -141.7 | 1,005 |

Operating Activities: Net cash from operating activities was generated mainly due to an increase in revenue from insurance premiums, reflecting primarily an increase in insurance-in-force at Sony Life.

Investing Activities: Payments for investments and advances exceeded proceeds from maturities of marketable securities, sales of securities investments and collections of advances primarily as a result of investments in mainly Japanese fixed income securities carried out at Sony Life, as well as an increase in advance payments for mortgage loans and investments in marketable securities at Sony Bank.

Financing Activities: Net cash from financing activities was generated as a result of an increase in policyholders' accounts at Sony Life and an increase in deposits from customers in the banking business.

Cash and Cash Equivalents: As a result of the above, the balance of cash and cash equivalents was ¥117.6 billion (\$1,005 million) as of March 31, 2006, a decrease of ¥141.7 billion compared to March 31, 2005.

Consolidated Results for the Fourth Quarter ended March 31, 2006

Sales were ¥1,845.4 billion (\$15,773 million), an increase of 8.7% compared with the same quarter of the previous fiscal year; on a local currency basis sales increased 2%.

In the Electronics segment, although there was a decrease in intersegment sales, sales to outside customers increased 9.0% compared to the same quarter of the previous fiscal year. Sales primarily of LCD televisions, "VAIO" PCs and LCD rear projection televisions increased, while sales of CRT televisions decreased. In the Game segment, although there was an increase in sales from the PSP business, there was a decrease in overall sales as a result of a significant decline in the sales contribution from the PS2 business. In the Pictures segment, revenues increased primarily as a result of increased television product revenues from several of SPE's international channels, the extension of a licensing agreement for *Wheel of Fortune*, and higher sales of television library product. In the Financial Services segment, revenue increased mainly due to an improvement in gains and losses on investments primarily at Sony Life.

An **operating loss** of ¥62.2 billion (\$532 million) was recorded, an improvement of ¥15.2 billion from the same quarter of the previous fiscal year. In the Electronics segment, although there was an increase in loss on sale, disposal or impairment of assets, the amount of the operating loss decreased primarily as a result of favorable exchange rates. The Game segment recorded a significant operating loss in the quarter mainly as a result of the recording of charges associated with preparation for the launch of the PS3 platform. In the Pictures segment, the abovementioned contribution from television product revenues resulted in increased operating income. Operating income within the Financial Services segment increased significantly due to the increased revenue within the segment noted above.

Restructuring charges, which are recorded as operating expenses, for the fourth quarter amounted to \$75.3 billion (\$643 million) compared to \$48.6 billion in the same quarter of the previous fiscal year. In the Electronics segment, restructuring charges were \$63.4 billion (\$542 million) compared to \$46.2 billion in the same quarter of the previous fiscal year.

The **loss before income taxes** was ¥47.9 billion (\$409 million), a ¥14.0 billion improvement compared to the same quarter of the previous fiscal year.

Income Taxes: During the fourth quarter of the fiscal year, Sony recorded ¥23.6 billion (\$202 million) of income tax expense. This was the result of the recording of additional valuation allowances against deferred tax assets by Sony Corporation and several of its domestic and overseas consolidated subsidiaries due to continued losses recorded at these businesses and the recording of an additional tax provision for the undistributed earnings of foreign subsidiaries.

Equity in net income of affiliated companies of \$5.4 billion (\$46 million) was recorded, a \$4.9 billion yen increase compared to the same quarter of the previous fiscal year. Sony Ericsson contributed \$7.6 billion (\$65 million) to equity in net income, a \$5.0 billion increase compared to the same quarter of the previous fiscal year. In addition, \$2.3 billion (\$20 million) of equity in net income was also recorded from S-LCD, compared

to a \$1.4 billion equity loss in net income recorded in the same quarter of the previous fiscal year. An equity in net loss of \$0.3 billion (\$2 million) was recorded for SONY BMG, an improvement of \$2.8 billion compared to the same quarter of the previous fiscal year. In addition, an equity in net loss of \$3.6 billion (\$30 million) was also recorded for MGM.

As a result, **a net loss** of ¥66.5 billion (\$569 million) was recorded, a ¥10.1 billion deterioration compared to the same quarter of the previous fiscal year.

Notes

Note I: During the fiscal year ended March 31, 2006, the average value of the yen was ¥112.3 against the U.S. dollar and ¥136.3 against the Euro, which was 5.1% lower against the U.S. dollar and 2.0% lower against the Euro, compared with the average rates for the previous fiscal year. Operating results on a local currency basis described herein reflect sales and operating income obtained by applying the yen's average exchange rate in the previous fiscal year to local currency-denominated monthly sales, cost of sales, and selling, general and administrative expenses in the fiscal year. Local currency basis results are not reflected in Sony's financial statements and are not measures conforming with U.S. GAAP. In addition, Sony does not believe that these measures are a substitute for U.S. GAAP measures. However, Sony believes that local currency basis results provide additional useful analytical information to investors regarding operating performance.

Note II: "Sales and operating revenue" in each business segment represents sales and operating revenue recorded before intersegment transactions are eliminated. "Operating income" in each business segment represents operating income recorded before intersegment transactions and unallocated corporate expenses are eliminated.

Note III: During the quarter ended March 31, 2006, the average value of the yen was ¥115.9 against the U.S. dollar and ¥139.2 against the Euro, which was 10.7% lower against the U.S. dollar and 2.7% lower against the Euro, compared with the average rates for the same quarter of the previous fiscal year.

Rewarding Shareholders

Sony believes that continuously increasing corporate value and providing dividends are essential to rewarding shareholders. It is Sony's policy to utilize retained earnings, after ensuring the perpetuation of stable dividends, to carry out various investments that contribute to an increase in corporate value such as those that ensure future growth and strengthen competitiveness.

A year-end cash dividend of \$12.5 (\$0.11) per share of Sony Corporation common stock will be presented for approval at the Board of Directors meeting to be held on May 17, 2006 and, if approved, will be payable as of June 1, 2006. Sony Corporation has already paid an interim dividend of \$12.5 per share to each shareholder; accordingly, the total annual cash dividend per share would be \$25.0.

In addition, even after the New Company Law of Japan becomes effective as from May 1, 2006, Sony Corporation expects to continue to pay dividends from retained earnings semi-annually (record dates for yearend and interim dividends are March 31 and September 30, respectively). This new law replaces the Commercial Code of Japan and removes the restriction on the number of times dividends can be paid.

Number of Employees

The number of employees at the end of March 2006 was approximately 158,500, an increase of approximately 7,000 employees from the end of March 2005. Although there was a reduction in employees associated with the implementation of restructuring activities in Japan, the U.S., Europe and Southeast Asia, the total number of employees increased as a result of a significant increase in employees at manufacturing facilities in East Asia.

Outlook for the Fiscal Year ending March 31, 2007

| | | Change from previous |
|---|--------------------------|----------------------------|
| | | fiscal year |
| Sales and operating revenue | ¥8,200 billion | +10% |
| Operating income | 100 billion | -48 |
| Income before income taxes | 150 billion | -48 |
| Equity in net income of affiliated companies | 40 billion | +204 |
| Net income | 130 billion | +5 |
| Capital expenditures (additions to fixed assets) | ¥460 billion | +20% |
| Depreciation and amortization* | 410 billion | +7 |
| (Depreciation expenses for tangible assets) | (340 billion) | (+9) |
| * Including amortization of intangible assets and | amortization of defended | rred insurance acquisition |
| Research and development expenses | 550 billion | +3% |

Assumed foreign currency exchange rates: approximately ¥113 to the U.S. dollar and approximately ¥136 to the Euro.

costs.

The forecast for the consolidated operating results stated above, has been prepared based on the current business environment and reflects the factors noted below.

The above forecast includes restructuring charges, recorded as operating expenses, of approximately ¥50 billion expected to be incurred across the Sony Group during the fiscal year, primarily within the Electronics segment, compared to ¥138.7 billion of restructuring charges recorded during the fiscal year ended March 31, 2006.

With regard to equity in net income of affiliated companies, we expect improved earnings at Sony Ericsson, SONY BMG, S-LCD and MGM.

The forecast for each business segment is as follows:

Electronics

Sales are expected to increase primarily due to an increase in the sales of LCD televisions and semiconductors, including those for use within the Game segment. With regard to operating performance, operating income is expected to be recorded, compared to an operating loss in the previous fiscal year, in spite of the absence of one time net gain recorded in the previous fiscal year which resulted from the transfer to the Japanese Government of the substitutional portion of Sony's Employee Pension Fund, due to a significant improvement in profitability primarily as a result of the contribution from the increased sales mentioned above, as well as the reduction in restructuring charges.

Game

A significant increase in sales is anticipated in association with the launch of PS3. With regards to operating performance, a significant loss is expected to be recorded associated with the worldwide PS3 launch in November 2006, despite the continued contribution from the PS2 and PSP businesses.

Pictures **Pictures**

Sales and operating income are both expected to increase from the theatrical and home entertainment contributions on the upcoming film slate, including *The Da Vinci Code* in May 2006, *Open Season* in September 2006 and the next installment of James Bond, *Casino Royale*, in November 2006.

Financial Services

In comparison to the previous fiscal year, when there was a substantial improvement in gains and losses on investments resulting from the favorable performance of the Japanese domestic stock market, the impact of stock market fluctuations are not incorporated within the forecast for the fiscal year. As a result, we anticipate both a decline in revenue and a significant decrease to operating income within the segment.

Semiconductor capital expenditures

Capital expenditures within the semiconductor business during the fiscal year are expected to amount to approximately \$170 billion (the actual amount in the fiscal year ended March 31, 2006 was approximately \$140 billion)*.

*Investments towards S-LCD are not included within the forecast for semiconductor capital expenditures.

Cautionary Statement

Statements made in this release with respect to Sony's current plans, estimates, strategies and beliefs and other statements that are not historical facts are forward-looking statements about the future performance of Sony. Forward-looking statements include, but are not limited to, those statements using words such as "believe," "expect," "plans," "strategy," "prospects," "forecast," "estimate," "project," "anticipate," "may" or "might" and words of similar meaning in connection with a discussion of future operations, financial performance, events or conditions. From time to time, oral or written forward-looking statements may also be included in other materials released to the public. These statements are based on management's assumptions and beliefs in light of the information currently available to it. Sony cautions you that a number of important risks and uncertainties could cause actual results to differ materially from those discussed in the forward-looking statements, and therefore you should not place undue reliance on them. You also should not rely on any obligation of Sony to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. Sony disclaims any such obligation. Risks and uncertainties that might affect Sony include, but are not limited to (i) the global economic environment in which Sony operates, as well as the economic conditions in Sony's markets, particularly levels of consumer spending; (ii) exchange rates, particularly between the ven and the U.S. dollar, the Euro and other currencies in which Sony makes significant sales or in which Sony's assets and liabilities are denominated; (iii) Sony's ability to continue to design and develop and win acceptance of its products and services, which are offered in highly competitive markets characterized by continual new product introductions, rapid development in technology and subjective and changing consumer preferences (particularly in the Electronics, Game and Pictures segments, and music business); (iv) Sony's ability to implement successfully personnel reduction and other business reorganization activities in its Electronics segment and music business; (v) Sony's ability to implement successfully its network strategy for its Electronics and Pictures segments, All Other and the music business, and to develop and implement successful sales and distribution strategies in its Pictures segment and music business in light of the Internet and other technological developments; (vi) Sony's continued ability to devote sufficient resources to research and development and, with respect to capital expenditures, to correctly prioritize investments (particularly in the Electronics segment); (vii) shifts in customer demand for financial services such as life insurance and Sony's ability to conduct successful Asset Liability Management in the Financial Services segment; and (viii) the success of Sony's joint ventures and alliances. Risks and uncertainties also include the impact of any future events with material unforeseen impacts.

Investor Relations Contacts:

TokyoNew YTakao YuharaJustin+81-(0)3-5448-2180+1-212Home Page: http://www.sony.net/IR/

New York Justin Hill/Miki Emura +1-212-833-6722 London Chris Hohman/Shinji Tomita +44-(0)20-7444-9713

Business Segment Information

| business Segment Information | | (Millions of yen, mil Fiscal Year en | ded March 31 | |
|------------------------------|-------------|--|--------------|-----------|
| Sales and operating revenue | 2005 | 2006 | Change | 2006 |
| Electronics | | | | |
| Customers | ¥ 4,806,494 | ¥ 4,763,555 | -0.9 % | \$ 40,714 |
| Intersegment | 260,339 | 386,922 | | 3,307 |
| Total | 5,066,833 | 5,150,477 | +1.7 | 44,021 |
| Game | | | | |
| Customers | 702,524 | 918,251 | +30.7 | 7,848 |
| Intersegment | 27,230 | 40,368 | | 345 |
| Total | 729,754 | 958,619 | +31.4 | 8,193 |
| Pictures | | | | |
| Customers | 733,677 | 745,859 | +1.7 | 6,375 |
| Intersegment | | | | |
| Total | 733,677 | 745,859 | +1.7 | 6,375 |
| Financial Services | | | | |
| Customers | 537,715 | 720,566 | +34.0 | 6,159 |
| Intersegment | 22,842 | 22,649 | | 194 |
| Total | 560,557 | 743,215 | +32.6 | 6,353 |
| All Other | | | | |
| Customers | 379,206 | 327,205 | -13.7 | 2,797 |
| Intersegment | 80,688 | 81,676 | | 698 |
| Total | 459,894 | 408,881 | -11.1 | 3,495 |
| Elimination | (391,099) | (531,615) | _ | (4,544) |
| Consolidated total | ¥ 7,159,616 | ¥ 7,475,436 | +4.4 % | \$ 63,893 |

Electronics intersegment amounts primarily consist of transactions with the Game, Pictures and All Other. All Other intersegment amounts primarily consist of transactions with the Electronics and Game segments.

| Operating income (loss) | | 2005 | | 2006 | Change | 2006 |
|--------------------------------|---|----------|---|----------|------------|-------|
| Electronics | ¥ | (34,273) | ¥ | (30,930) | <u> </u> | (264) |
| Game | | 43,170 | | 8,747 | -79.7 | 75 |
| Pictures | | 63,899 | | 27,436 | -57.1 | 234 |
| Financial Services | | 55,490 | | 188,323 | +239.4 | 1,610 |
| All Other | | 4,188 | | 16,183 | +286.4 | 138 |
| Total | | 132,474 | | 209,759 | +58.3 | 1,793 |
| Corporate and elimination | | (18,555) | | (18,504) | _ | (158) |
| Consolidated total | ¥ | 113,919 | ¥ | 191,255 | +67.9 % \$ | 1,635 |

Commencing April 1, 2005, Sony has partly realigned its business segment configuration. Results of the previous year have been reclassified to conform to the presentations for the current period (see Notes 5 and 6 on page F-10).

| | (Millions of yen, millions of U.S. dollars) Three months ended March 31 (Unaudited) | | | | | | | |
|-----------------------------|--|-------------|----------|----------|--|--|--|--|
| Sales and operating revenue | 2005 | 2006 | Change | 2006 | | | | |
| Electronics | | | <u> </u> | | | | | |
| Customers | ¥ 1,066,936 | ¥ 1,162,718 | +9.0 % | § 9,938 | | | | |
| Intersegment | 116,822 | 53,590 | | 458 | | | | |
| Total | 1,183,758 | 1,216,308 | +2.7 | 10,396 | | | | |
| Game | | | | | | | | |
| Customers | 213,990 | 145,855 | -31.8 | 1,247 | | | | |
| Intersegment | 8,133 | 6,494 | _ | 56 | | | | |
| Total | 222,123 | 152,349 | -31.4 | 1,303 | | | | |
| Pictures | | | | | | | | |
| Customers | 190,647 | 240,382 | +26.1 | 2,054 | | | | |
| Intersegment | | | _ | _ | | | | |
| Total | 190,647 | 240,382 | +26.1 | 2,054 | | | | |
| Financial Services | | | | | | | | |
| Customers | 150,887 | 217,289 | +44.0 | 1,857 | | | | |
| Intersegment | 5,222 | 5,839 | _ | 50 | | | | |
| Total | 156,109 | 223,128 | +42.9 | 1,907 | | | | |
| All Other | | | | | | | | |
| Customers | 74,561 | 79,201 | +6.2 | 677 | | | | |
| Intersegment | 21,720 | 22,375 | | 191 | | | | |
| Total | 96,281 | 101,576 | +5.5 | 868 | | | | |
| Elimination | (151,897) | (88,298) | | (755) | | | | |
| Consolidated total | ¥ 1,697,021 | ¥ 1,845,445 | +8.7 % | § 15,773 | | | | |

Electronics intersegment amounts primarily consist of transactions with the Game, Pictures and All Other. All Other intersegment amounts primarily consist of transactions with the Electronics and Game segments.

| Operating income (loss) | | 2005 | | 2006 | Change | 2006 |
|--------------------------------|---|-----------|---|----------|---------------|-------|
| Electronics | ¥ | (100,457) | ¥ | (91,885) | <u> </u> | (785) |
| Game | | 1,488 | | (61,397) | — | (525) |
| Pictures | | 13,734 | | 30,201 | +119.9 | 258 |
| Financial Services | | 16,302 | | 79,306 | +386.5 | 678 |
| All Other | | (6,400) | | (10,277) | | (88) |
| Total | | (75,333) | | (54,052) | | (462) |
| Corporate and elimination | | (2,080) | | (8,149) | | (70) |
| Consolidated total | ¥ | (77,413) | ¥ | (62,201) | — % \$ | (532) |

Commencing April 1, 2005, Sony has partly realigned its business segment configuration. Results of the previous year have been reclassified to conform to the presentations for the current quarter (see Notes 5 and 6 on page F-10).

Electronics Sales and Operating Revenue to Customers by Product Category

| | (Millions of yen, millions of U.S. dollars) | | | | | | | | |
|--------------------------------|---|----------------------------|---|-----------|--------|----|--------|--|--|
| | | Fiscal Year ended March 31 | | | | | | | |
| Sales and operating revenue | | 2005 | | 2006 | Change | | 2006 | | |
| Audio | ¥ | 571,864 | ¥ | 536,187 | -6.2 % | \$ | 4,583 | | |
| Video | | 1,036,328 | | 1,021,325 | -1.4 | | 8,729 | | |
| Televisions | | 921,195 | | 927,769 | +0.7 | | 7,930 | | |
| Information and Communications | | 816,150 | | 842,537 | +3.2 | | 7,201 | | |
| Semiconductors | | 246,314 | | 240,771 | -2.3 | | 2,058 | | |
| Components | | 619,477 | | 656,768 | +6.0 | | 5,613 | | |
| Other | | 595,166 | _ | 538,198 | -9.6 | | 4,600 | | |
| Total | ¥ | 4,806,494 | ¥ | 4,763,555 | -0.9 % | \$ | 40,714 | | |

| | Three months ended March 31 (Unaudited) | | | | | | | | |
|--------------------------------|---|-----------|---|-----------|--------|----|-------|--|--|
| Sales and operating revenue | | 2005 | | 2006 | Change | | 2006 | | |
| Audio | ¥ | 106,476 | ¥ | 104,684 | -1.7 % | \$ | 895 | | |
| Video | | 208,131 | | 209,284 | +0.6 | | 1,789 | | |
| Televisions | | 213,567 | | 247,044 | +15.7 | | 2,112 | | |
| Information and Communications | | 214,366 | | 253,220 | +18.1 | | 2,164 | | |
| Semiconductors | | 50,657 | | 61,242 | +20.9 | | 523 | | |
| Components | | 142,640 | | 163,889 | +14.9 | | 1,401 | | |
| Other | | 131,099 | _ | 123,355 | -5.9 | | 1,054 | | |
| Total | ¥ | 1,066,936 | ¥ | 1,162,718 | +9.0 % | \$ | 9,938 | | |

The above table is a breakdown of Electronics sales and operating revenue to customers in the Business Segment Information on pages F-1 and F-2. The Electronics segment is managed as a single operating segment by Sony's management. However, Sony believes that the information in this table is useful to investors in understanding the product categories in this business segment. In addition, commencing April 1, 2005, Sony has partly realigned its product category configuration in the Electronics segment. Accordingly, results of the previous year have been restated (see Note 7 on page F-10).

Geographic Segment Information (Unaudited)

| ` _ ` _ ` ` _ ` ` ` _ ` ` _ ` _ ` _ ` _ ` _ ` _ ` _ ` _ ` _ ` _ ` _ ` _ ` _ ` _ ` _ ` _ ` ~ _ ` ~ _ ` ~ _ ` ` _ ` ~ _ ` ~ _ ` ~ ~ ~ ~ | | | (Mil | llions of yen, milli | ons of U.S. dollars) | | |
|---|---|-----------|------|----------------------|----------------------|------|--------|
| | | | | Fiscal Year end | ed March 31 | | |
| les and operating revenue | | 2005 | | 2006 | Change | 2006 | |
| Japan | ¥ | 2,100,793 | ¥ | 2,168,723 | +3.2 % | \$ | 18,536 |
| United States | | 1,977,310 | | 1,957,644 | -1.0 | | 16,732 |
| Europe | | 1,612,536 | | 1,715,704 | +6.4 | | 14,664 |
| Other Areas | | 1,468,977 | | 1,633,365 | +11.2 | | 13,961 |
| Total | ¥ | 7,159,616 | ¥ | 7,475,436 | +4.4 % | \$ | 63,893 |

| | Three months ended March 31 (Unaudited) | | | | | | | | |
|----------------------------|---|-----------|---|-----------|---------|----|--------|--|--|
| ales and operating revenue | | 2005 | | 2006 | Change | | 2006 | | |
| Japan | ¥ | 519,520 | ¥ | 586,124 | +12.8 % | \$ | 5,010 | | |
| United States | | 524,885 | | 443,644 | -15.5 | | 3,792 | | |
| Europe | | 328,698 | | 396,215 | +20.5 | | 3,386 | | |
| Other Areas | | 323,918 | | 419,462 | +29.5 | | 3,585 | | |
| Total | ¥ | 1,697,021 | ¥ | 1,845,445 | +8.7 % | \$ | 15,773 | | |

Classification of Geographic Segment Information shows sales and operating revenue recognized by location of customers.

Consolidated Statements of Income

| Consolidated Statements of Income | | | | |
|---|-------------------|----------------------------|--------|----------------------|
| | (Millions of | f yen, millions of U.S. de | | hare amounts) |
| | 2005 | Fiscal Year end | | |
| | 2005 | 2006 | Change | 2006 |
| Sales and operating revenue: | V 6565.010 | V ((00 55(| % | ф 55 202 |
| Net sales Financial service revenue | ¥ 6,565,010 | ¥ 6,692,776 | | \$ 57,203 |
| | 537,715 56,891 | 720,566 62,094 | | 6,159 531 |
| Other operating revenue | 7,159,616 | 7,475,436 | +4.4 | <u>531</u> 63,893 |
| Costs and expenses: | 7,139,010 | 7,475,450 | +4.4 | 03,093 |
| Cost of sales | 5,000,112 | 5,151,397 | | 44,029 |
| Selling, general and administrative | 1,535,015 | 1,527,036 | | 13,052 |
| Financial service expenses | 482,576 | 531,809 | | 4,545 |
| Loss on sale, disposal or impairment of assets, net | 27,994 | 73,939 | | 632 |
| | 7,045,697 | 7,284,181 | | 62,258 |
| | .,, | ,,_0,,101 | | |
| Operating income | 113,919 | 191,255 | +67.9 | 1,635 |
| Other income: | | | | |
| Interest and dividends | 14,708 | 24,937 | | 213 |
| Royalty income | 31,709 | 35,161 | | 301 |
| Gain on sale of securities investments, net | 5,437 | 9,645 | | 82 |
| Gain on change in interest in subsidiaries and equity invested | es 16,322 | 60,834 | | 520 |
| Other | 29,447 | 23,039 | | 197 |
| | 97,623 | 153,616 | | 1,313 |
| Other expenses: | | | | |
| Interest | 24,578 | 28,996 | | 248 |
| Loss on devaluation of securities investments | 3,715 | 3,878 | | 33 |
| Foreign exchange loss, net | 524 | 3,065 | | 27 |
| Other | 25,518 | 22,603 | | 193 |
| | 54,335 | 58,542 | | 501 |
| Income before income taxes | 157,207 | 286,329 | +82.1 | 2,447 |
| Income taxes | 16,044 | 176,515 | | 1,508 |
| Income before minority interest, equity in net income of affiliated companies and cumulative effect of an accounting change | 141,163 | 109,814 | -22.2 | 939 |
| Minority interest in income (loss) of consolidated subsidiaries | 1,651 | (626) | | (5) |
| Equity in net income of affiliated companies | 29,039 | 13,176 | | 113 |
| Income before cumulative effect of an accounting change | 168,551 | 123,616 | -26.7 | 1,057 |
| Cumulative effect of an accounting change (2005: Net of income taxes of ¥2,675 million) | (4,713) | _ | | _ |
| Net income | ¥ 163,838 | ¥ 123,616 | -24.5 | \$ 1,057 |
| Per share data: | | | | |
| Common stock | | | | |
| Income before cumulative effect of an accounting change | | | | |
| — Basic | ¥ 180.96 | ¥ | | \$ |
| — Diluted | 162.59 | _ | _ | _ |
| Net income | | | | |
| — Basic | 175.90 | 122.58 | -30.3 | 1.05 |
| — Diluted | 158.07 | 116.88 | -26.1 | 1.00 |
| Subsidiary tracking stock | | | | |
| Net income | | | | |
| — Basic * | 17.21 | _ | _ | _ |
| | | | | |

* See Note 3 on page F-9.

Additional Paid-in Capital and Retained Earnings (Unaudited)

The following information shows change in additional paid-in capital for the fiscal year ended March 31, 2005 and 2006 and change in retained earnings for the fiscal year ended March 31, 2005 and 2006.

Sony discloses this supplemental information in accordance with disclosure requirements of the Japanese Securities and Exchange Law, to which Sony, as a Japanese public company, is subject.

| | | (Millions of yen, millions of U.S. dollars) Fiscal Year ended March 31 | | | | | |
|---------------------------------------|---|---|-------|--------------|-------|--------|--|
| | | 2005 | | 2006 | | 2006 | |
| Additional Paid-in Capital: | | | | | | | |
| Balance, beginning of the fiscal year | ¥ | 992,817 | ¥ | 1,134,222 | \$ | 9,694 | |
| Conversion of convertible bonds | | 141,407 | | 1,484 | | 13 | |
| Exercise of stock acquisition rights | | | | 932 | | 8 | |
| Stock based compensation | | 340 | | _ | | _ | |
| Reissuance of treasury stock | | (342) | | _ | | _ | |
| Balance, end of the fiscal year | ¥ | 1,134,222 | ¥ | 1,136,638 | \$ | 9,715 | |
| | (Millions of yen, millions of U.S. dollars) | | | | | | |
| | | Fisca | al Ye | ar ended Mar | ch 31 | | |
| | | 2005 | | 2006 | | 2006 | |
| Retained Earnings: | | | | | | | |
| Balance, beginning of the fiscal year | ¥ | 1,367,060 | ¥ | 1,506,082 | \$ | 12,872 | |
| Net income | | 163,838 | | 123,616 | | 1,057 | |
| Cash dividends | | (24,030) | | (24,968) | | (213) | |
| Reissuance of treasury stock | | (245) | | (1,296) | | (11) | |
| Common stock issue costs, net of tax | | (541) | | (780) | | (7) | |
| Balance, end of the fiscal year | ¥ | 1,506,082 | ¥ | 1,602,654 | \$ | 13,698 | |

<u>Consolidated Statements of Income</u> (Unaudited)

| <u>Consolidated Statements of Income</u> (Unaudited) | | | | | | | |
|---|---|--------------|---|-------------------------|-----------------------|---------|---------|
| | | (Millions of | - | | ollars, except per sl | hare an | nounts) |
| | | 2005 | | Three months en 2006 | Change | | 2006 |
| Sales and operating revenue: | | 2003 | | 2000 | % | | 2000 |
| | ¥ | 1,529,187 | ¥ | 1,612,012 | ,,, | \$ | 13,778 |
| Financial service revenue | | 150,887 | • | 217,289 | | Ŷ | 1,857 |
| Other operating revenue | | 16,947 | | 16,144 | | | 138 |
| - and operating revenue | | 1,697,021 | | 1,845,445 | +8.7 | | 15,773 |
| Costs and expenses: | | -,, | | _, , | | | |
| Cost of sales | | 1,223,358 | | 1,300,497 | | | 11,116 |
| Selling, general and administrative | | 403,126 | | 430,004 | | | 3,675 |
| Financial service expenses | | 134,457 | | 137,607 | | | 1,176 |
| Loss on sale, disposal or impairment of assets, net | | 13,493 | | 39,538 | | | 338 |
| · · · · · · | | 1,774,434 | | 1,907,646 | | | 16,305 |
| Operating income (loss) | | (77,413) | | (62,201) | - | | (532) |
| Other income: | | | | | | | |
| Interest and dividends | | 4,191 | | 7,461 | | | 64 |
| Royalty income | | 9,692 | | 10,299 | | | 88 |
| Foreign exchange gain, net | | 29 | | 224 | | | 2 |
| Gain on sale of securities investments, net | | — | | 798 | | | 7 |
| Gain on change in interest in subsidiaries and equity investee | s | 1,215 | | 3,357 | | | 29 |
| Other | | 10,840 | | 6,959 | | | 59 |
| | | 25,967 | | 29,098 | | | 249 |
| Other expenses: | | | | | | | |
| Interest | | 2,755 | | 9,032 | | | 77 |
| Loss on devaluation of securities investments | | 1,296 | | 763 | | | 7 |
| Foreign exchange loss, net | | 1,290 | | 703 | | | / |
| Other | | 6,382 | | 4,965 | | | 42 |
| - | | 10,447 | | 14,760 | | | 126 |
| | | 10,447 | | 14,700 | | | 120 |
| Income (loss) before income taxes | | (61,893) | | (47,863) | - | | (409) |
| Income taxes | | (5,334) | | 23,572 | | | 202 |
| Income (loss) before minority interest and equity in net income of affiliated companies | | (56,559) | | (71,435) | - | | (611) |
| | | | | | | | |
| Minority interest in income of consolidated subsidiaries | | 351 | | 467 | | | 4 |
| Equity in net income of affiliated companies | | 460 | | 5,369 | | | 46 |
| Net income (loss) | ¥ | (56,450) | ¥ | (66,533) | - | \$ | (569) |
| Per share data: | | | | | | | |
| Common stock | | | | | | | |
| Net income (loss) | | | | | | | |
| | ¥ | (59.40) | ¥ | (66.48) | | \$ | (0.57) |
| — Diluted | | (59.40) | | (66.48) | | ŕ | (0.57) |
| Subsidiary tracking stock | | . , | | | | | . / |
| Net income (loss) | | | | | | | |
| — Basic * | | (28.20) | | _ | _ | | _ |
| | | . , | | | | | |
| | | | | | | | |

* See Note 3 on page F-9.

Consolidated Balance Sheets

| Consolidated Balance Sheets | | | |
|---|-----------------------------|-----------------------------|------------------|
| | (Millions | s of yen, millions of U | S. dollars) |
| | | March 31 | |
| ASSETS | 2005 | 2006 | 2006 |
| Current assets: | | N ==== === | |
| Cash and cash equivalents | ¥ 779,103 | ¥ 703,098 | \$ 6,009 |
| Marketable securities | 460,202 | 536,968 | 4,589 |
| Notes and accounts receivable, trade | 1,113,071 | 1,075,071 | 9,189 |
| Allowance for doubtful accounts and sales returns | (87,709) | (89,563) | (765) |
| Inventories Deferred income taxes | 631,349 | 804,724 | 6,878 1,802 |
| | 141,154 | 221,311 | 1,892 |
| Prepaid expenses and other current assets | <u>519,001</u> 3,556,171 | <u>517,915</u> 3,769,524 | 4,426 32,218 |
| | 5,550,171 | 5,709,524 | 52,218 |
| Film costs | 278,961 | 360,372 | 3,080 |
| Investments and advances: | | | |
| Affiliated companies | 252,905 | 285,870 | 2,443 |
| Securities investments and other | 2,492,784 | 3,234,037 | 27,642 |
| | 2,745,689 | 3,519,907 | 30,085 |
| Property, plant and equipment: | | | |
| Land | 182,900 | 178,844 | 1,529 |
| Buildings | 925,796 | 926,783 | 7,921 |
| Machinery and equipment | 2,192,038 | 2,327,676 | 19,895 |
| Construction in progress | 92,611 | 116,149 | 993 |
| Less-Accumulated depreciation | (2,020,946) | (2,160,905) | (18,470) |
| | 1,372,399 | 1,388,547 | 11,868 |
| Other assets: | 197.024 | 207.024 | 1 770 |
| Intangibles, net Goodwill | 187,024 | 207,034 | 1,770 2,556 |
| | 283,923 | 299,024 | 2,556 |
| Deferred insurance acquisition costs Deferred income taxes | 374,805 240,396 | 383,156 178,751 | 3,275 1,528 |
| Other | 459,732 | 501,438 | 4,285 |
| Oulei | 1,545,880 | 1,569,403 | 13,414 |
| | ¥ 9,499,100 | ¥ 10,607,753 | <u>\$ 90,665</u> |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | | |
| Current liabilities: | | | |
| Short-term borrowings | ¥ 63,396 | ¥ 142,766 | \$ 1,220 |
| Current portion of long-term debt | 166,870 | 193,555 | 1,654 |
| Notes and accounts payable, trade | 806,044 | 813,332 | 6,952 |
| Accounts payable, other and accrued expenses | 746,466 | 854,886 | 7,307 |
| Accrued income and other taxes | 55,651 | 87,295 | 746 |
| Deposits from customers in the banking business | 546,718 | 599,952 | 5,128 |
| Other | 424,223 | 508,442 | 4,345 |
| | 2,809,368 | 3,200,228 | 27,352 |
| Long-term liabilities: | | | |
| Long-term debt | 678,992 | 764,898 | 6,538 |
| Accrued pension and severance costs | 352,402 | 182,247 | 1,558 |
| Deferred income taxes | 72,227 | 216,497 | 1,850 |
| Future insurance policy benefits and other | 2,464,295 | 2,744,321 | 23,456 |
| Other | 227,631 | 258,609 | 2,211 |
| | 3,795,547 | 4,166,572 | 35,613 |
| Minority interest in consolidated subsidiaries | 23,847 | 37,101 | 317 |
| Stockholders' equity: | | | |
| Capital stock | 621,709 | 624,124 | 5,334 |
| Additional paid-in capital | 1,134,222 | 1,136,638 | 9,715 |
| Retained earnings | 1,506,082 | 1,602,654 | 13,698 |
| Accumulated other comprehensive income (loss) | (385,675) | (156,437) | (1,337) |
| Treasury stock, at cost | (6,000) | (3,127) | (27) |
| | 2,870,338 | 3,203,852 | 27,383 |
| | ¥ 9,499,100 | ¥ 10,607,753 | <u>\$ 90,665</u> |
| | | | |

Consolidated Statements of Cash Flows

| Consolidated Statements of Cash Flows | | of yen, millions of U al Year ended Mar | |
|---|--------------------|--|----------|
| | 2005 | 2006 | 2006 |
| Cash flows from operating activities: | | | |
| Net income | ¥ 163,838 | ¥ 123,616 | \$ 1,057 |
| Adjustments to reconcile net income to net cash provided by | | | |
| operating activities: Depreciation and amortization, including amortization of | | | |
| deferred insurance acquisition costs | 372,865 | 381,843 | 3,264 |
| Amortization of film costs | 276,320 | 286,655 | 2,450 |
| Accrual for pension and severance costs, less payments | 22,837 | (7,563) | (65) |
| Gain on the transfer to the Japanese Government of the substitutional portion of employee pension fund | | (73,472) | (628) |
| Loss on sale, disposal or impairment of assets, net | 27,994 | 73,939 | 632 |
| Gain on sale or loss on devaluation of securities investments, net | (1,722) | (5,767) | (49) |
| Gain on change in interest in subsidiaries and equity investees | (16,322) | (60,834) | (520) |
| Deferred income taxes | (69,466) | 80,115 | 685 |
| Equity in net (income) loss of affiliated companies, net of dividends | (15,648) | 9,794 | 84 |
| Cumulative effect of an accounting change | 4,713 | — | — |
| Changes in assets and liabilities: | | | |
| (Increase) Decrease in notes and accounts receivable, trade | (22,056) | 17,464 | 149 |
| (Increase) Decrease in inventories | 34,128 | (164,772) | (1,408) |
| Increase in film costs | (294,272) | (339,697) | (2,903) |
| Increase (Decrease) in notes and accounts payable, trade | 31,473 | (9,078) | (78) |
| Increase in accrued income and other taxes | 3 | 29,009 | 248 |
| Increase in future insurance policy benefits and other | 144,143 | 143,122 | 1,223 |
| Increase in deferred insurance acquisition costs | (65,051) | (51,520) | (440) |
| Increase in marketable securities held in the financial service business for trading purpose | (28,524) | (37,394) | (320) |
| Increase in other current assets | (29,699) | (8,792) | (75) |
| Increase in other current liabilities | 46,545 | 105,865 | 904 |
| Other | 64,898 | (92,675) | (792) |
| Net cash provided by operating activities | 646,997 | 399,858 | 3,418 |
| Cash flows from investing activities: | | | |
| Payments for purchases of fixed assets | (453,445) | (462,473) | (3,953) |
| Proceeds from sales of fixed assets | 34,184 | 38,168 | 326 |
| Payments for investments and advances by financial service business | (1,309,092) | (1,368,158) | (11,694) |
| Payments for investments and advances (other than financial service business) | (158,151) | (36,947) | (316) |
| Proceeds from maturities of marketable securities, sales of securities | 923,593 | 857,376 | 7,328 |
| investments and collections of advances by financial service business Proceeds from maturities of marketable securities, sales of securities | 123,373 | 007,070 | 1,520 |
| investments and collections of advances (other than financial service | 25,849 | 24,527 | 210 |
| business) | | | |
| Proceeds from sales of subsidiaries' and equity investees' stocks | 3,162 | 75,897 | 649 |
| Other | 2,728 | 346 | 3 |
| Net cash used in investing activities | (931,172) | (871,264) | (7,447) |
| Cash flows from financing activities: | | | |
| Proceeds from issuance of long-term debt | 57,232 | 246,326 | 2,105 |
| Payments of long-term debt | (94,862) | (138,773) | (1,186) |
| Increase (Decrease) in short-term borrowings | 11,397 | (11,045) | (94) |
| Increase in deposits from customers in the financial service business | 294,352 | 190,320 | 1,627 |
| Increase (Decrease) in call money and bills sold in the banking business | (40,400) | 86,100 | 736 |
| Dividends paid | (22,978) | (24,810) | (212) |
| Proceeds from issuance of stocks by subsidiaries | 4,023 | 6,937 | 59 |
| Other Net cash provided by financing activities | (3,587) 205,177 | <u>4,809</u> 359,864 | 41 3,076 |
| Effect of exchange rate changes on cash and cash equivalents | 8,890 | 35,537 | 303 |
| | | | |
| Net decrease in cash and cash equivalents | (70,108) | (76,005) | (650) |
| Cash and cash equivalents at beginning of the fiscal year | 849,211 | 779,103 | 6,659 |
| Cash and cash equivalents at end of the fiscal year | ¥ 779,103 | ¥ 703,098 | \$ 6,009 |

(Notes)

- 1. U.S. dollar amounts have been translated from yen, for convenience only, at the rate of ¥117 = U.S. \$1, the approximate Tokyo foreign exchange market rate as of March 31, 2006.
- 2. As of March 31, 2006, Sony had 936 consolidated subsidiaries (including variable interest entities). It has applied the equity accounting method in respect to 58 affiliated companies.
- 3. Sony calculates and presents per share data separately for Sony's common stock and for the subsidiary tracking stock which was linked to the economic value of Sony Communication Network Corporation, based on Statement of Financial Accounting Standards ("FAS") No.128, "Earnings per Share". The holders of the subsidiary tracking stock had the right to participate in earnings, together with common stock holders. Accordingly, Sony calculated per share data by the "two-class" method based on FAS No.128. Under this method, basic net income per share for each class of stock was calculated based on the earnings allocated to each class of stock for the applicable period, divided by the weighted-average number of outstanding shares in each class during the applicable period. The earnings allocated to the subsidiary tracking stock were determined based on the subsidiary tracking stockholders' economic interest in the targeted subsidiary's earnings available for dividends or change in accumulated losses that did not include those of the targeted subsidiary's subsidiaries.

On October 26, 2005, the Board of Directors of Sony Corporation decided to terminate all shares of subsidiary tracking stock with the method of compulsory conversion to shares of Sony's common stock. All shares of subsidiary tracking stock were converted to shares of Sony's common stock on December 1, 2005. As a result of the conversion, earnings per share of the subsidiary tracking stock for the three months and the fiscal year ended March 31, 2006 are not calculated. The earnings allocated to the subsidiary tracking stock for the fiscal year ended March 31, 2006 are calculated by subtracting the earnings allocated to the subsidiary tracking stock for eight months ended November 30, 2005.

Weighted-average number of outstanding shares used for computation of earnings per share of common stock are as follows. The dilutive effect in the weighted-average number of outstanding shares for the three months and the fiscal years ended March 31, 2005 and 2006 mainly resulted from convertible bonds.

| Weighted-average number of outstanding shares | (Thousands of shares) Fiscal Year ended March 31 | | | |
|---|---|----------------|--|--|
| | 2005 | <u>2006</u> | | |
| Income before cumulative effect of an | | | | |
| accounting change and net income | | | | |
| — Basic | 931,125 | 997,781 | | |
| — Diluted | 1,043,775 | 1,046,177 | | |
| Weighted-average number of outstanding shares | (Thousands of shares) | | | |
| | Three months e | ended March 31 | | |
| | 2005 | <u>2006</u> | | |
| Net income | | | | |
| — Basic | 948,950 | 1,000,832 | | |
| — Diluted | 948,950 | 1,000,832 | | |

Weighted-average number of outstanding shares used for computation of earnings per share of the subsidiary tracking stock for the three months and the fiscal year ended March 31, 2005 are 3,072 thousand shares. There were no potentially dilutive securities or options granted for earnings per share of the subsidiary tracking stock.

4. Sony's comprehensive income is comprised of net income and other comprehensive income. Other comprehensive income includes changes in unrealized gains or losses on securities, unrealized gains or losses on derivative instruments, minimum pension liabilities adjustments and foreign currency translation adjustments. Net income, other comprehensive income and comprehensive income for the three months and the fiscal years ended March 31, 2005 and 2006 were as follows:

| | | | (Milli | ons o | f yen, mi | llions of U.S. | dollars) | | |
|---|---|-----------|--------------|-------|-----------|----------------------|------------|----|-------|
| | | Fiscal Y | Year ended M | arch | Three m | onths ended M | Iarch | 31 | |
| | | 2005 | 2006 | | 2006 | 2005 | 2006 | | 2006 |
| Net income (loss) | ¥ | 163,838 | ¥ 123,616 | \$ | 1,057 | ¥ (56,450) | ¥ (66,533) | \$ | (569) |
| Other comprehensive income (loss) : | | | | | | | | | |
| Unrealized gains (losses) on securities | | (7,281) | 38,135 | | 326 | 7,012 | (44,453) | | (380) |
| Unrealized gains (losses) on derivative instruments | | (1,890) | 441 | | 4 | (2,009) | (563) | | (5) |
| Minimum pension liabilities adjustments | | (769) | 50,206 | | 429 | (29,304) | 18,777 | | 160 |
| Foreign currency translation adjustments | | 74,224 | 140,456 | | 1,200 | 43,858 | 8,133 | | 70 |
| | | 64,284 | 229,238 | | 1,959 | 19,557 | ¥ (18,106) | | (155) |
| Comprehensive income (loss) | 1 | ¥ 228,122 | ¥ 352,854 | \$ | 3,016 | ¥ (36,893) | ¥ (84,639) | \$ | (724) |

5. As of August 1, 2004, Sony and Bertelsmann AG combined their recorded music businesses in a joint venture. In connection with the establishment of this joint venture, the non-Japan based disc manufacturing and physical distribution businesses, formerly included within the Music segment, have been reclassified to "Other" category in the Electronics segment. In addition, effective April 1, 2005, a similar change was made with respect to the Japan based disc manufacturing businesses. Results for the same period of the previous fiscal year in the Electronics segment have been restated to account for these reclassifications. As a result of these changes in the Music segment, Sony no longer breaks out the Music segment as a reportable segment as it no longer meets the materiality threshold. Effective April 1, 2005, results for the Music segment are included within All Other. Accordingly, results for the same period of the previous fiscal year.

- 6. In July 2004, in order to establish a more efficient and coordinated semiconductor supply structure, Sony group has integrated its semiconductor manufacturing business by transferring Sony Computer Entertainment's semiconductor manufacturing operation from the Game segment to the Electronics segment. As a result of this transfer, sales revenue and expenditures associated with this operation are now recorded within the "Semiconductor" category in the Electronics segment. The results for the three months ended June 30, 2004 have not been restated as such comparable figures cannot be practically obtained given that it was not operated as a separate line of business within the Game segment. This integration of the semiconductor manufacturing businesses is a part of Sony's semiconductor strategy of utilizing semiconductor technologies and manufacturing equipment originally developed or designed for the Game business within the Sony group as a whole.
- 7. Commencing April 1, 2005, Sony has partly realigned its product category configuration in the Electronics segment. Accordingly, results for the same period of the previous fiscal year have been reclassified. The primary change is as shown below:

| Main Product | Previous Product Category | | New Product Category |
|----------------------------|---------------------------|---------------|----------------------------------|
| Professional-use projector | "Televisions" | \rightarrow | "Information and Communications" |

- In July 2003, the Accounting Standards Executive Committee of the American Institute of Certified Public Accountants issued Statement of Position ("SOP") 03-1, "Accounting and Reporting by Insurance Enterprises for Certain Nontraditional Long-Duration Contracts and for Separate Accounts". SOP 03-1 requires insurance enterprises to record additional reserves for long-duration life insurance contracts with minimum guarantee or annuity receivable options. Additionally, SOP 03-1 provides guidance for the presentation of separate accounts. This statement is effective for fiscal years beginning after December 15, 2003. Sony adopted SOP 03-1 on April 1, 2004. On April 1, 2004, Sony recognized ¥4,713 million of loss (net of income taxes of ¥2,675 million) as a cumulative effect of an accounting change.
- 9. In December 2004, the FASB issued FAS No. 153, "Exchanges of Nonmonetary Assets, an amendment of APB Opinion No. 29". This statement requires that exchanges of productive assets be accounted for at fair value unless fair value cannot be reasonably determined or the transaction lacks commercial substance. This statement is effective for nonmonetary asset exchanges occurring in the fiscal periods beginning after June 15, 2005. Sony adopted FAS No. 153 during the quarter ended September 30, 2005. The adoption of FAS No. 153 did not have a material impact on Sony's results of operations and financial position.

Other Consolidated Financial Data

| | | 2005 | | ons of yen, millio `iscal Year end 2006 | ons of U.S. dollars ed March 31 Change | s) | 2006 | |
|---|---|-----------|----|--|--|------|---------|--|
| Capital expenditures (additions to property, plant and equipment) | ¥ | 356,818 | ¥ | 384,347 | +7.7% | \$ | 3,285 | |
| Depreciation and amortization expenses* | | 372,865 | | 381,843 | +2.4 | | 3,264 | |
| (Depreciation expenses for tangible assets) | | (300,752) | | (310,519) | +3.2 | | (2,654) | |
| R&D expenses | | 502,008 | | 531,795 | +5.9 | | 4,545 | |
| | | | Th | ree months en | ded March 31 | h 31 | | |
| | | 2005 | | 2006 | Change | | 2006 | |
| Capital expenditures (additions to property, plant and equipment) | ¥ | 99,996 | ¥ | 122,427 | +22.4% | \$ | 1,046 | |
| Depreciation and amortization expenses* | | 104,125 | | 103,584 | -0.5 | | 885 | |
| (Depreciation expenses for tangible assets) | | (83,672) | | (84,013) | +0.4 | | (718) | |
| R&D expenses | | 131,978 | | 160,370 | +21.5 | | 1,371 | |

* Including amortization expenses for intangible assets and for deferred insurance acquisition costs

<u>Condensed Financial Services Financial Statements</u> (Unaudited)

The results of the Financial Services segment are included in Sony's consolidated financial statements. The following schedules show unaudited condensed financial statements for the Financial Services segment and all other segments excluding Financial Services. These presentations are not required under U.S. GAAP, which is used in Sony's consolidated financial statements. However, because the Financial Services segment is different in nature from Sony's other segments, Sony believes that a comparative presentation may be useful in understanding and analyzing Sony's consolidated financial statements.

Transactions between the Financial Services segment and Sony without Financial Services are eliminated in the consolidated figures shown below.

Condensed Statements of Income

| Financial Services | | (Millions of yen, millions of U.S. dollars) Fiscal Year ended March 31 | | | | | | |
|---|---|---|---|---------|--------|----|-------|--|
| | | 2005 | | 2006 | Change | | 2006 | |
| | | | | | % | | | |
| Financial service revenue | ¥ | 560,557 | ¥ | 743,215 | +32.6 | \$ | 6,353 | |
| Financial service expenses | | 505,067 | | 554,892 | +9.9 | | 4,743 | |
| Operating income | | 55,490 | | 188,323 | +239.4 | | 1,610 | |
| Other income (expenses), net | | 10,204 | | 24,522 | +140.3 | | 209 | |
| Income before income taxes | | 65,694 | | 212,845 | +224.0 | | 1,819 | |
| Income taxes and other | | 25,698 | | 80,586 | +213.6 | | 689 | |
| Income before cumulative effect of an accounting change | | 39,996 | | 132,259 | +230.7 | | 1,130 | |
| Cumulative effect of an accounting change | | (4,713) | | _ | — | | _ | |
| Net income | ¥ | 35,283 | ¥ | 132,259 | +274.9 | \$ | 1,130 | |

| | (Millions of yen, millions of U.S. dollars) | | | | | | | | |
|---------------------------------|---|-----------|---|-----------------|--------------|----|--------|--|--|
| Sony without Financial Services | | | | Fiscal Year end | led March 31 | | | | |
| | | 2005 | | 2006 | Change | | 2006 | | |
| | | | | | % | | | | |
| Net sales and operating revenue | ¥ | 6,632,728 | ¥ | 6,763,907 | +2.0 | \$ | 57,811 | | |
| Costs and expenses | | 6,575,354 | | 6,762,375 | +2.8 | | 57,798 | | |
| Operating income | | 57,374 | | 1,532 | -97.3 | | 13 | | |
| Other income (expenses), net | | 40,639 | | 71,952 | +77.1 | | 615 | | |
| Income before income taxes | | 98,013 | | 73,484 | -25.0 | | 628 | | |
| Income taxes and other | | (37,043) | | 82,127 | _ | | 702 | | |
| Net income (loss) | ¥ | 135,056 | ¥ | (8,643) | — | \$ | (74) | | |

| | (Millions of yen, millions of U.S. dollars) | | | | | | | | |
|---|---|-----------|---|-----------------|--------------|----|--------|--|--|
| Consolidated | | | | Fiscal Year end | led March 31 | | | | |
| | | 2005 | | 2006 | Change | | 2006 | | |
| | | | | | % | | | | |
| Financial service revenue | ¥ | 537,715 | ¥ | 720,566 | +34.0 | \$ | 6,159 | | |
| Net sales and operating revenue | | 6,621,901 | | 6,754,870 | +2.0 | | 57,734 | | |
| | | 7,159,616 | | 7,475,436 | +4.4 | | 63,893 | | |
| Costs and expenses | | 7,045,697 | | 7,284,181 | +3.4 | | 62,258 | | |
| Operating income | | 113,919 | | 191,255 | +67.9 | | 1,635 | | |
| Other income (expenses), net | | 43,288 | | 95,074 | +119.6 | | 812 | | |
| Income before income taxes | | 157,207 | | 286,329 | +82.1 | | 2,447 | | |
| Income taxes and other | | (11,344) | | 162,713 | _ | | 1,390 | | |
| Income before cumulative effect of an accounting change | | 168,551 | | 123,616 | -26.7 | | 1,057 | | |
| Cumulative effect of an accounting change | | (4,713) | | <u> </u> | | | | | |
| Net income | ¥ | 163,838 | ¥ | 123,616 | -24.5 | \$ | 1,057 | | |

Condensed Statements of Income

| | (Millions of yen, millions of U.S. dollars) | | | | | | | | |
|------------------------------|---|---------|------|----------------|--------------|----|-------|--|--|
| Financial Services | | | T | hree months en | ded March 31 | | | | |
| | | 2005 | 2006 | | Change | | 2006 | | |
| | | | | | % | | | | |
| Financial service revenue | ¥ | 156,109 | ¥ | 223,128 | +42.9 | \$ | 1,907 | | |
| Financial service expenses | | 139,807 | | 143,822 | +2.9 | | 1,229 | | |
| Operating income | | 16,302 | | 79,306 | +386.5 | | 678 | | |
| Other income (expenses), net | | 450 | | (123) | | | (1) | | |
| Income before income taxes | | 16,752 | | 79,183 | +372.7 | | 677 | | |
| Income taxes and other | | 6,841 | | 29,760 | +335.0 | | 255 | | |
| Net income | ¥ | 9,911 | ¥ | 49,423 | +398.7 | \$ | 422 | | |

Sony without Financial Services

| Net sales and operating revenue | | | | | | | |
|-----------------------------------|--|--|--|--|--|--|--|
| Costs and expenses | | | | | | | |
| Operating income (loss) | | | | | | | |
| Other income (expenses), net | | | | | | | |
| Income (loss) before income taxes | | | | | | | |
| Income taxes and other | | | | | | | |
| Net income (loss) | | | | | | | |

Consolidated

| Financial service revenue |
|---------------------------------|
| Net sales and operating revenue |

Costs and expenses **Operating income (loss)** Other income (expenses), net Income (loss) before income taxes Income taxes and other Net income (loss)

(Millions of yen, millions of U.S. dollars) Three months ended March 31

| | Three months ended March 31 | | | | | | | | | | | |
|------|-----------------------------|---|-----------|--------|------|---------|--|--|--|--|--|--|
| 2005 | | | 2006 | Change | 2006 | | | | | | | |
| | | | | % | | | | | | | | |
| ¥ | 1,549,209 | ¥ | 1,631,085 | +5.3 | \$ | 13,941 | | | | | | |
| | 1,643,498 | | 1,772,917 | +7.9 | | 15,153 | | | | | | |
| | (94,289) | | (141,832) | | | (1,212) | | | | | | |
| | 15,644 | | 14,917 | -4.6 | | 127 | | | | | | |
| | (78,645) | | (126,915) | | | (1,085) | | | | | | |
| | (12,285) | | (11,089) | _ | | (95) | | | | | | |
| ¥ | (66,360) | ¥ | (115,826) | _ | \$ | (990) | | | | | | |

(Millions of yen, millions of U.S. dollars)

| Three | mantha | andad | March 31 | |
|-------|--------|-------|----------|--|
| Inree | monins | ended | WIARCH M | |

| 2005 | | | | | | | | | |
|-----------|--|---------------------------------|--|--|--|------|--|--|--|
| 2005 | | 2005 2006 | | 2006 | Change | 2006 | | | |
| | | | % | | | | | | |
| 150,887 | ¥ | 217,289 | +44.0 | \$ | 1,857 | | | | |
| 1,546,134 | | 1,628,156 | +5.3 | | 13,916 | | | | |
| 1,697,021 | | 1,845,445 | +8.7 | | 15,773 | | | | |
| 1,774,434 | | 1,907,646 | +7.5 | | 16,305 | | | | |
| (77,413) | | (62,201) | | | (532) | | | | |
| 15,520 | | 14,338 | -7.6 | | 123 | | | | |
| (61,893) | | (47,863) | | | (409) | | | | |
| (5,443) | | 18,670 | | | 160 | | | | |
| (56,450) | ¥ | (66,533) | | \$ | (569) | | | | |
| | 1,546,134 1,697,021 1,774,434 (77,413) 15,520 (61,893) (5,443) | 2005 150,887 ¥ 1,546,134 | 2005 2006 150,887 ¥ 217,289 1,546,134 1,628,156 1,697,021 1,845,445 1,774,434 1,907,646 (77,413) (62,201) 15,520 14,338 (61,893) (47,863) (5,443) 18,670 | 2005 2006 Change 150,887 ¥ 217,289 +44.0 1,546,134 1,628,156 +5.3 1,697,021 1,845,445 +8.7 1,774,434 1,907,646 +7.5 (77,413) (62,201) — 15,520 14,338 -7.6 (61,893) (47,863) — (5,443) 18,670 — | 150,887 ¥ 217,289 +44.0 \$ 1,546,134 1,628,156 +5.3 | | | | |

Condensed Balance Sheet

| | (Millions of yen, millions of U.S. dollars) | | | | | | | |
|--|---|-------------------------|----------------------------|--|--|--|--|--|
| Financial Services ASSETS | 2005 | March 31 2006 | 2006 | | | | | |
| Current assets: | V 050 071 | V 115 (20 | ¢ 1.005 | | | | | |
| Cash and cash equivalents Marketable securities | ¥ 259,371 456,130 | ¥ 117,630 532,895 | \$ 1,005 4,555 | | | | | |
| Other | 436,130 274,690 | 552,895 200,929 | 4,555 1,717 | | | | | |
| Olici | 990,191 | 851,454 | 7,277 | | | | | |
| Investments and advances | 2,378,966 | 3,128,748 | 26,741 | | | | | |
| Property, plant and equipment | 38,551 | 37,422 | 320 | | | | | |
| Other assets: | 00,001 | , | | | | | | |
| Deferred insurance acquisition costs | 374,805 | 383,156 | 3,275 | | | | | |
| Other | 103,004 | 164,827 | 1,409 | | | | | |
| | 477,809 | 547,983 | 4,684 | | | | | |
| I LADII ITHES AND STACKHAI DEDS' FAIHTY | ¥ 3,885,517 | ¥ 4,565,607 | \$ 39,022 | | | | | |
| LIABILITIES AND STOCKHOLDERS' EQUITY Current liabilities: | | | | | | | | |
| Short-term borrowings | ¥ 45,358 | ¥ 136,723 | \$ 1,169 | | | | | |
| Notes and accounts payable, trade | 7,099 | 11,707 | φ 1,10 ⁹ 100 | | | | | |
| Deposits from customers in the banking business | 546,718 | 599,952 | 5,128 | | | | | |
| Other | 109,438 | 169,956 | 1,452 | | | | | |
| | 708,613 | 918,338 | 7,849 | | | | | |
| Long-term liabilities: | | | | | | | | |
| Long-term debt | 135,750 | 128,097 | 1,095 | | | | | |
| Accrued pension and severance costs | 14,362 | 13,479 | 1,055 | | | | | |
| Future insurance policy benefits and other | 2,464,295 | 2,744,321 | 23,456 | | | | | |
| Other | 142,272 | 173,354 | 1,481 | | | | | |
| | 2,756,679 | 3,059,251 | 26,147 | | | | | |
| Minority interest in consolidated subsidiaries | 5,476 | 4,089 | 35 | | | | | |
| Stockholders' equity | 414,749 | 583,929 | 4,991 | | | | | |
| | ¥ 3,885,517 | ¥ 4,565,607 | \$ 39,022 | | | | | |
| | (Million | s of yen, millions of U | (S. dollars) | | | | | |
| Sony without Financial Services | (ivinition | March 31 | .b. donars) | | | | | |
| ASSETS | 2005 | 2006 | 2006 | | | | | |
| Current assets: | | | | | | | | |
| Cash and cash equivalents | ¥ 519,732 | ¥ 585,468 | \$ 5,004 | | | | | |
| Marketable securities | 4,072 | 4,073 | 34 | | | | | |
| Notes and accounts receivable, trade | 952,692 | 973,675 | 8,322 | | | | | |
| Other | 1,116,353 | 1,393,306 | 11,909 | | | | | |
| | 2,592,849 | 2,956,522 | 25,269 | | | | | |
| Film costs | 278,961 | 360,372 | 3,080 | | | | | |
| Investments and advances | 445,446 | 477,089 | 4,078 | | | | | |
| Investments in Financial Services, at cost | 187,400 | 187,400 | 1,602 | | | | | |
| Property, plant and equipment | 1,333,848 | 1,351,125 | 11,548 | | | | | |
| Other assets | 1,189,398 | 1,059,786 | 9,058 | | | | | |
| LIABILITIES AND STOCKHOLDERS' EQUITY | ¥ 6,027,902 | ¥ 6,392,294 | \$ 54,635 | | | | | |
| Current liabilities: | | | | | | | | |
| Short-term borrowings | ¥ 204,027 | ¥ 225,082 | \$ 1,924 | | | | | |
| Notes and accounts payable, trade | 801,252 | + 225,002 804,394 | ¢ 1,524 6,875 | | | | | |
| Other | 1,132,201 | 1,299,809 | 11,109 | | | | | |
| | 2,137,480 | 2,329,285 | 19,908 | | | | | |
| Long-term liabilities: | | | | | | | | |
| Long-term debt | 627,367 | 701,372 | 5,995 | | | | | |
| Accrued pension and severance costs | 338,040 | 168,768 | 1,443 | | | | | |
| Other | 263,520 | 352,457 | 3,012 | | | | | |
| | 1,228,927 | 1,222,597 | 10,450 | | | | | |
| Minority interest in consolidated subsidiaries | 18,471 | 32,623 | 279 | | | | | |
| Stockholders' equity | 2,643,024 | 2,807,789 | 23,998 | | | | | |
| | 2,043,024 | | | | | | | |
| | ¥ 6,027,902 | ¥ 6,392,294 | \$ 54,635 | | | | | |

| | (Millions of yen, millions of U.S. dollars) | | | | | | | |
|---|---|---------------------|--------------------|--|--|--|--|--|
| Consolidated | 2005 | March 31 | | | | | | |
| ASSETS | 2005 | 2006 | 2006 | | | | | |
| Current assets: | V ==0.44 | | • < • • • • | | | | | |
| Cash and cash equivalents | ¥ 779,10 | | \$ 6,009 | | | | | |
| Marketable securities | 460,20 | | 4,589 | | | | | |
| Notes and accounts receivable, trade | 1,025,36 | · · · · · | 8,424 | | | | | |
| Other | 1,291,50 | | 13,196 | | | | | |
| | 3,556,17 | 3,769,524 | 32,218 | | | | | |
| Film costs | 278,96 | 51 360,372 | 3,080 | | | | | |
| Investments and advances | 2,745,68 | 39 3,519,907 | 30,085 | | | | | |
| Property, plant and equipment | 1,372,39 | | 11,868 | | | | | |
| Other assets: | | | | | | | | |
| Deferred insurance acquisition costs | 374,80 | 383,156 | 3,275 | | | | | |
| Other | 1,171,07 | 75 1,186,247 | 10,139 | | | | | |
| | 1,545,88 | 30 1,569,403 | 13,414 | | | | | |
| | ¥ 9,499,10 | 00 ¥ 10,607,753 | \$ 90,665 | | | | | |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | | | | | | | |
| Current liabilities: | | | | | | | | |
| Short-term borrowings | ¥ 230,26 | 56 ¥ 336,321 | \$ 2,874 | | | | | |
| Notes and accounts payable, trade | 806,04 | 44 813,332 | 6,952 | | | | | |
| Deposits from customers in the banking business | 546,71 | 18 599,952 | 5,128 | | | | | |
| Other | 1,226,34 | 40 1,450,623 | 12,398 | | | | | |
| | 2,809,36 | | 27,352 | | | | | |
| Long-term liabilities: | | | | | | | | |
| Long-term debt | 678,99 | 92 764,898 | 6,538 | | | | | |
| Accrued pension and severance costs | 352,40 | , | 1,558 | | | | | |
| Future insurance policy benefits and other | 2,464,29 | · · · · · | 23,456 | | | | | |
| Other | 299,85 | | 4,061 | | | | | |
| ould | 3,795,54 | | 35,613 | | | | | |
| | 5,195,52 | +/ 4,100,572 | 55,015 | | | | | |
| Minority interest in consolidated subsidiaries | 23,84 | 47 37,101 | 317 | | | | | |
| Stockholders' equity | 2,870,33 | 3,203,852 | 27,383 | | | | | |
| | ¥ 9,499,10 | 00 ¥ 10,607,753 | \$ 90,665 | | | | | |

Condensed Statements of Cash Flows

| Financial Services | (Millions of yen, millions of U.S. dollars) Fiscal Year ended March 31 | | | | | |
|---|---|-----------|------|-----------|------|---------|
| | 2005 | | 2006 | | 2006 | |
| Net cash provided by operating activities | ¥ | 168,078 | ¥ | 147,149 | \$ | 1,257 |
| Net cash used in investing activities | | (421,384) | | (563,753) | | (4,818) |
| Net cash provided by financing activities | | 256,361 | | 274,863 | | 2,349 |
| Net increase (decrease) in cash and cash equivalents | | 3,055 | | (141,741) | | (1,212) |
| Cash and cash equivalents at beginning of the fiscal year | | 256,316 | | 259,371 | | 2,217 |
| Cash and cash equivalents at end of the fiscal year | ¥ | 259,371 | ¥ | 117,630 | \$ | 1,005 |

| Sony without Financial Services | (Millions of yen, millions of U.S. dollars) Fiscal Year ended March 31 | | | | | | |
|--|---|-----------|------|-----------|----|---------|--|
| | 2005 | | 2006 | | | 2006 | |
| Net cash provided by operating activities | ¥ | 485,439 | ¥ | 251,975 | \$ | 2,154 | |
| Net cash used in investing activities | | (472,119) | | (296,376) | | (2,533) | |
| Net cash provided by (used in) financing activities | | (95,373) | | 74,600 | | 637 | |
| Effect of exchange rate changes on cash and cash equivalents | | 8,890 | | 35,537 | | 304 | |
| Net increase (decrease) in cash and cash equivalents | | (73,163) | | 65,736 | | 562 | |
| Cash and cash equivalents at beginning of the fiscal year | | 592,895 | _ | 519,732 | | 4,442 | |
| Cash and cash equivalents at end of the fiscal year | ¥ | 519,732 | ¥ | 585,468 | \$ | 5,004 | |

Fiscal Year ended March 31

2006

2006

3,418

(7,447)

3,076

303

(650)

6,659 6,009

\$

\$

2005

Consolidated

| Net cash provided by operating activities | ¥ | 646,997 | ¥ | 399,858 |
|--|---|-----------|---|-----------|
| Net cash used in investing activities | | (931,172) | | (871,264) |
| Net cash provided by financing activities | | 205,177 | | 359,864 |
| Effect of exchange rate changes on cash and cash equivalents | | 8,890 | | 35,537 |
| Net decrease in cash and cash equivalents | | (70,108) | | (76,005) |
| Cash and cash equivalents at beginning of the fiscal year | | 849,211 | | 779,103 |
| Cash and cash equivalents at end of the fiscal year | ¥ | 779,103 | ¥ | 703,098 |